



Department of Tourism
Government of Odisha
Paryatan Bhawan, Lewis Road, Bhubaneswar, 751014
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<https://dot.odishatourism.gov.in>

No. 698 /TSM
TCT-TSP-MISC-0051-2021

Date: **19.01.2022**

CORRIGENDUM - 2

To RFP NO. 10623 dated 30.12.2021 for “Selection of an agency for website operation, maintenance, augmentation and mobile app development for Department of Tourism, Government of Odisha”.

The corrigendum to the captioned RFP is as below:

Sl	Existing Clause/Section	Amended Clause/Section
1.	The Agency must have a valid CMMi Level 3 (SVC & DEV) or above, ISO 27001 and ISO 9001 certifications as on date of submission of this RFP.	The Agency must have a valid CMMi Level 3 or above (SVC or DEV) , ISO 27001 and ISO 9001 certifications as on date of submission of this RFP.
2.	EMD-The Proposal shall be accompanied with separate Earnest Money Deposit (EMD) in the form of DD or Bank Guarantee for INR 5,00,000/- (Rupees Five Lakhs Only).	The proposal shall be accompanied with a Bid Security Declaration . The format of the Declaration is attached in the Annexure 2 of this document.

Clarifications/ Modifications to Request for Proposal for **Selection of an agency for website operation, maintenance, augmentation and mobile app development for Department of Tourism, Government of Odisha** are given in **Annexure 1**.


Director Tourism

Annexure – 1

Response to Pre-Bid Queries for “Selection of an agency for website operation, maintenance, augmentation and mobile app development for Department of Tourism, Government of Odisha

Sl. No.	Name of Agency raising query	Relevant Clause / section in RFP	Details	Queries	Response
1	M/s Nascent Info Technologies Pvt. Ltd.	4.2	The Agency must have a valid CMMi Level 3 (SVC & DEV) or above, ISO 27001 and ISO 9001 certifications as on date of submission of this RFP.	CMMi's SVC model addresses guidance for delivering services within an organization and to external customers. Whereas DEV model addresses product and service development processes which is the core area relevant to the project. Generally, software companies opt for DEV model which is universally accepted in the Government tendering. Requested Clause: The Agency must have a valid CMMi Level 3 (DEV) or above, ISO 27001 and ISO 9001 certifications as on date of submission of this RFP.	Clause to be modified as: The Agency must have a valid CMMi Level 3 or above (SVC OR DEV), ISO 27001 and ISO 9001 certifications as on date of submission of this RFP Please refer to Corrigendum 2
		4.3	The Agency should have Minimum Average Annual Turnover of INR 30 Crore for the last 3 (Three) financial years (i.e. FY 2018-19, FY 2019-20 and FY 2020-21).	Considering model practices of Government tendering and projected estimate of the project, turnover seems to be very higher side. It could be 30% of estimated cost. Changes in the Technical Evaluation marking can be done accordingly. Requested Clause: The Agency should have Minimum Average Annual Turnover of INR 7.5 Crore for the last 3 (Three) financial years (i.e., FY 2018-19, FY 2019-20, and FY 2020-21).	No change
		5.2	The Agency must have a work order at least 1 (One) Web Portal/ Website/Web App and Mobile App development & Management project where the end user is Government/ PSU/ corporations (15 marks) For additional similar project – 10 marks	Does the project meet the value criteria as mentioned in the PQ i.e., 75 Lakh? Please confirm.	Yes. Each Project cost should not be less than INR 75 Lakh
		2.2	The Agency shall be responsible for hosting the website for Odisha Tourism. The cost of infrastructure required for the project shall be borne by Department of Tourism, Government of Odisha.	We assume that charges for hosting services shall be borne by the DoT, Odisha, kindly confirm.	Yes. Hosting services shall be borne by DoT.
		2.2	All costs relating to purchase/ renewal of software and licenses shall be borne by Department of Tourism	Does the renewal of ATS of Adobe suite of licenses shall be taken care by the department or it is under bidder's scope? Please confirm.	Agency shall manage purchase/renewal of software and licenses. Charges towards the cost of such software/ licenses shall be borne by DoT
		2.2.3	Implementation of AI based chat-bot that engage users in conversations and answer visitors' frequently asked questions	Does the charge for procuring AI based chatbot tool shall be borne by DoT? Please confirm	Implementation of AI based chat-bot is within the scope of the bidder agency
				Does bidder allow to custom develop the platform (Bespoke) OR COTS/subscription-based tool is preferred.? If a bidder proposes subscription-based tool so the charges shall be borne by DoT or to be considered in financial bid.	The bidder agency is required to do Custom development of chat-bot.
		2.3	The proposed platform should support responsive design, to ensure the same functionalities on Odisha Tourism website can be extended to mobile devices	Whether DoT is looking for native apps for Android and iOS separately? Are we allowed to develop a web responsive app to cater to the requirement? Please confirm.	Yes, native apps for iOS and Android systems are to be developed.
				Does it require to be developed on Adobe AEM mobility framework? Please confirm.	Agency to suggest the best possible way to address the scope of work.
2	M/s E Square System & Technologies Pvt. Ltd.	1.3	Details of websites of Odisha Tourism	Does DoT manage the Application and Website access and maintenance by itself or is there any other organization doing it for DoT?	DoT has currently engaged an agency for operation and maintenance of the DoT websites

Sl. No.	Name of Agency raising query	Relevant Clause / section in RFP	Details	Queries	Response
				Will the server access be shared with the new vendor selected through this tender process?	Yes
		2.1 & 2.2	- Website Analysis should provide a clear overview of the current scenario and identify existing and potential gaps and suggest strategic focus areas for the improvement and expansion of the digital footprint of the Odisha Tourism Website - Operation and maintenance of Odisha Tourism website(s) that includes Addition /Editing /Updation of content (text, images, videos), if required design template creation/ changing of templates as per the Strategy Report and ensure visibility of Odisha Tourism Website on top search results through organic SEO techniques	Is there any agency doing the website analysis and creating strategy reports to optimize the Website Templates to gain further popularity?	Yes
		2.2 a)	The Agency shall be responsible for hosting the website for Odisha Tourism. The cost of infrastructure required for the project shall be borne by Department of Tourism, Government of Odisha.	Where is the current hosting? Who maintains all the existing code? Would the cost details be shared with agency for price comparison?	Details of the website and its hosting is provided in Section 1.3 Table 2
		1.5/ 5	DoT intends to position Odisha Tourism (www.odishatourism.gov.in) among the Top 5 tourism Websites in India by 2025 in terms of Alexa Ranking (www.alexa.com)	www.alexa.com shuts operation on 1 May 2022. Is there any alternative site that the departments propose to refer to instead of www.alexa.com?	Selected Agency to evaluate best possible alternatives and present to DoT for final selection
		2.2.3/ 6	Implementation of AI based chat-bot that engage users in conversations and answer visitors' frequently asked questions	Is there any preferred vendor for AI based Chatbot?	No.
		7 EMD	EMD -The Proposal shall be accompanied with separate Earnest Money Deposit (EMD) in the form of DD or Bank Guarantee for INR 5,00,000/- (Rupees Five Lakhs Only)	Would you consider exempting EMD based on the (finance department office memorandum no 8943 dated 18.03.21,)	Section to be modified as: The proposal shall be accompanied with a Bid Security Declaration. The format of the Declaration is attached in the Annexure 2 of the corrigendum 2
3	Krish Compusoft Services Pvt. Ltd	2.2	Implementation of AI based chat-bot that engage users in conversations and answer visitors' frequently asked questions	As you want the live support for Chat Bot so, do we need the manpower for chat support 24*7? Kindly share your views	The scope of Work refers to an AI based chatbot
				If there is live support needed, so how much manpower is required for this support? Also, who will manage those Resources? Kindly share your views	
		2.3	The mobile app will be available for both Android & iOS devices.	1. Do you have any existing Mobile Applications?	1. No
		2.3.1 & 2.3.2	2.3.1.2. Graphic design for the Application	2. Do you want the Native Application OR Hybrid Application?	2. Native Application
			2.3.2.1. Audio, video, image and text information ⁹	Kindly share the Existing System details (So based on that we can get more understanding of your requirement). Kindly share your views	It shall be a new App development
			2.3.2.1 geographical proximity using GPS functionality (i.e. Hotels near Me). Also show Travel Distance (length of time in mins and km	Please share the Audio, Video, Image Resolution details, also provide the application Text information size.	Please refer section 2.3 to analyse the size: The proposed platform should support responsive design, to ensure the same functionalities on Odisha Tourism website can be extended to mobile devices
			2.3.2.1 geographical proximity using GPS functionality (i.e. Hotels near Me). Also show Travel Distance (length of time in mins and km	1. Do have 3rd party APIs for identifying GPS tracking? 2. If we need to use GPS Services then; who will provide this 3rd party	1. No 2. Please refer to Note of Section 2.3

Sl. No.	Name of Agency raising query	Relevant Clause / section in RFP	Details	Queries	Response
			or miles) via walking, driving to the listings.	service? (Client/ Bidder) Kindly share your views	d) All costs relating to purchase/ renewal of software and licenses shall be borne by Department of Tourism
			2.3.2.6. Integration with Odisha Tourism official website and other Government of Odisha websites	1. Kindly share the Government of Odisha website list. 2. All Integration API/ Dataset will be Provided by the client only. Kindly confirm	1. Integration shall be required for Odisha Government websites like Panthanivas, Eco Tour Odisha, Utkalika, Boyanika, etc. that acts Tourist touchpoints for information, tour & travels, hospitality, shopping, etc. 2. DoT will liaise and facilitate the selected agency to get API/ Dataset
			2.3.2.13. Ability for users to share their comments with friends and networks via Facebook, Twitter, YouTube channel & LinkedIn.	1. Who will provide those social media APIs to us? (Client/ elected Bidder)	DoT
			2.3.2.15. English, Hindi will be the default and initial language however, the app should be scalable so as to easily and cost-effectively add other languages at later time.	1. Do we need to provide any mechanism to provide multi-language support at what time/in which phase.?	Yes. Other languages to be added after successful implementation of English and Hindi as default language.
			Server Hosting	1. Who will be managing the server hosting? 2. Backup / Storage / Disaster Recovery / offsite backup Requirement? Kindly share your views. 3. Kindly provide the hosting details right now you are using at present.	1. Agency to manage the server hosting 2. Agency to suggest the best possible way to address the scope of work 3. Refer Section 1.3 Table no. 2
			SMS & Email	1. Who will bear the cost of SMS & Email? 2. How many you needed (Per month/ Year) Kindly share your views.	1. Refer to Note d) of Section 2.3 of RFP 2. DoT to decide in consultation with the selected bidder
			Additional Information	1. What additional information should we be aware of?	-
			Existing System	1. Kindly share the Existing System details (So based on that we can get more understanding of your requirement). Kindly share your views 2. In case any data migration is available then who should be responsible for the same.	1. Refer Section 1.3 Table no. 2 2. DoT shall facilitate data migration process between newly engaged agency with outgoing agency
			Feed-Back Options	1. The feedback option send to the citizen so, how they will send this option via SMS/Email/ Phone? Kindly share your views	Feedback mechanism to be incorporated in the app for users. A DoT email shall be used for collection of feedback from the app.
			Security Audit	1. Which Security Audit Needs to perform for Newly develop application? (E.g. STQC, CERT-IN) 2. We assume that security audit perform once, before uploading the System on cloud. Kindly confirm	The selected agency needs to engage a globally renowned and Government-mandated IT security organisation to perform audit as per protocols, guidelines and circulars issued by Ministry of Electronics & Information Technology (MeitY) and Department of Electronics & Information Technology, Government of Odisha
			Site Visit	1. Kindly share the No. of Total Users per day for a Site visit 2. No.of Concurrent users at a time on site 3. Who will provide the domain and hosting details (Client or Bidder)	1.Currently, the site gets about 1 lakh visits per day. 2. 1000 is the minimum number of concurrent users which is expected to increase over time 3. Refer Section 1.3 Table no. 2
			Hard disk & Storage	1. Kindly provide the Hard disk& Storage details right now you are using at present.	Cloud Server. Refer Section 1.3 Table no. 2
		6 & 7	Bid Processing Fee & EMD	By Considering covid pandemic, can we submit signed copy of "Bid Security Declaration" which is standard practice follow by the most of the state	Section to be modified as:

Sl. No.	Name of Agency raising query	Relevant Clause / section in RFP	Details	Queries	Response
				Government of India OR request to please provide EMD exemption for MSME registered vendors by taking valid copies of registration for MSME/Udyog Aadhar/Udyam or NSIC certificate	The proposal shall be accompanied with a Bid Security Declaration. The format of the Declaration is attached in the Annexure I of the corrigendum
		4.1.3	The Agency should have on its payrolls a minimum of 40 professionals as on 31st March 2021. The Agency shall submit the corresponding EPF statement or Letter from HR as documentary evidence.	Department of Tourism implements various IT / e-governance projects and To bring the bidder with wider experience & Capabilities in executing IT / ITES projects, We may suggest to amend this clause as following. The Agency should have on its payrolls a minimum of 200 professionals as on 31st March 2021. The Agency shall submit the corresponding EPF statement or Letter from HR as documentary evidence.	No Change
		4.2.1	The Agency must have successfully executed at least 1 (One) similar project of Website / Web portal / Web Application and/or Mobile App Development & management for any Government / PSU / Corporation having project cost not less than INR 75 Lakhs during the last 7 years, preceding the proposal submission due date.	Considering the depth of application and required expertise in execution such large scale projects We may suggest to amend this clause as following. The Agency must have successfully executed at least 1 (One) similar project of Website / Web portal / Web Application and/or Mobile App Development & management for any Government / PSU / Corporation having project cost not less than INR 2 Crores during the last 3 years, preceding the proposal submission due date.	No change
		4.2.4	The Agency must have a valid CMMi Level 3 (SVC & DEV) or above, ISO 27001 and ISO 9001 certifications as on date of submission of this RFP.	Department of Tourism implements various IT / e-governance projects and to bring the bidder with wider experience & Capabilities in executing IT / ITES projects, We may suggest to amend this clause as following. The Agency must have a valid CMMi Level 5 (SVC or DEV), ISO 27001 and ISO 9001 certifications as on date of submission of this RFP.	Clause to be modified as: The Agency must have a valid CMMi Level 3 or above (SVC or DEV) , ISO 27001 and ISO 9001 certifications as on date of submission of this RFP Please refer to Corrigendum 2
4	CSM Technologies Pvt. Ltd.	2.2.2	Optimize website visitor experience to minimize page abandonment, Creation of microsites and landing pages to support the branding and promotion efforts of Odisha Tourism, Multiple user id creation with login support for tourist database entry, updating and management	What would be the number of concurrent users	1000 is the minimum number of concurrent users which is expected to increase over time
		2.2.3	Implementation of AI based chat-bot	a. Kindly clarify whether both WhatsApp bot and web chatbot will be developed or only web based AI chatbot is required. b. Also, please confirm that whether the implementation of AI based chat-bot are only required for FAQs or for any other module i.e. currently being used by the department	The selected agency needs to implement an AI based chat-bot that engages users in conversations and answers visitors' frequently asked questions
		2.3.1.4	Design, upload and updation of the Content	Provide clarity	Content creation, uploading and updating content on a regularly basis is part of the scope. Refer Clause 2.3.1.3 and 2.3.1.4
		2.3.2.6	Integration with Odisha Tourism official website and other Government of Odisha websites	Kindly specify the purpose of integration with other Government of Odisha Websites as mentioned in point no 2.3.2.6. Will providing a hyperlink of the website suffice the requirement?	Integration shall be required for Odisha Government websites like Panthanivas, Eco Tour Odisha, Utkalika, Boyanika, etc. that acts Tourist touchpoints for information, tour & travels, hospitality, shopping, etc.
		2.3.2.10	Voice recognition to be integrated to facilitate normal as well as visually impaired users	Specify the module that will be frequently used by visually impaired users for Voice Recognition integration	Agency to suggest the best possible way to address the scope of work
		2.3.2.17	Offline content is required to offer	Offline content is required to offer users a rich experience. We request to keep the scope for a progressive web app where content can be browsed on	DoT intends agency to develop a Native app

Sl. No.	Name of Agency raising query	Relevant Clause / section in RFP	Details	Queries	Response														
			users a rich experience without having to worry about incurring roaming charges	an offline mode.															
		2.3.2.5	Twitter / Facebook Feed Integration and Sharing.	We request you to elaborate the scope of for the Twitter / Facebook Feed Integration and Sharing	In-app social sharing, Ease of access and quick sign ups, analytics data for digital marketing, etc.														
		2.4	Deployment of Personnel	Given by the rising covid cases and pandemic situation, we request that the deployment of the Project Manager to be offsite. However, as and when required by the client, the project manager shall travel to client location	No change														
		3	Deliverables, timelines and payment schedule	Currently the payment terms is divided as 25% in CAPEX & remaining 75% in OPEX. In order to improve the cash flows for the bidder during the difficult times of the Pandemic, we request you to revise the payment terms for as below: <table><tr><td>Deliverable Details</td><td>Payment Schedule</td></tr><tr><td>Website Analysis</td><td>10% of Contract Value</td></tr><tr><td>Implementation of AI based Chatbot and Multiple user id creation with login support for tourist database entry, updation and management as per Clause 2.2</td><td>10% of Contract Value</td></tr><tr><td>Website Augmentation, Operation & Maintenance</td><td>30% of Contract Value (over 36 months)</td></tr><tr><td>Finalization & Approval of FRS/ SRS/ Design Documentation as per Clause 2.3</td><td>5% of Contract Value</td></tr><tr><td>Development of Mobile Application, Testing and Go Live</td><td>15% of Contract Value</td></tr><tr><td>O&M Support for 3 years and submission of monthly reports</td><td>30% of Contract Value (over 28 months)</td></tr></table>	Deliverable Details	Payment Schedule	Website Analysis	10% of Contract Value	Implementation of AI based Chatbot and Multiple user id creation with login support for tourist database entry, updation and management as per Clause 2.2	10% of Contract Value	Website Augmentation, Operation & Maintenance	30% of Contract Value (over 36 months)	Finalization & Approval of FRS/ SRS/ Design Documentation as per Clause 2.3	5% of Contract Value	Development of Mobile Application, Testing and Go Live	15% of Contract Value	O&M Support for 3 years and submission of monthly reports	30% of Contract Value (over 28 months)	No change
		Deliverable Details	Payment Schedule																
		Website Analysis	10% of Contract Value																
		Implementation of AI based Chatbot and Multiple user id creation with login support for tourist database entry, updation and management as per Clause 2.2	10% of Contract Value																
		Website Augmentation, Operation & Maintenance	30% of Contract Value (over 36 months)																
		Finalization & Approval of FRS/ SRS/ Design Documentation as per Clause 2.3	5% of Contract Value																
		Development of Mobile Application, Testing and Go Live	15% of Contract Value																
O&M Support for 3 years and submission of monthly reports	30% of Contract Value (over 28 months)																		
4	Minimum Eligibility Criteria	In order to encourage homegrown companies in India to bid for a complete bid, we request you remove clause no. 4.1.2. Indian subsidiary of any foreign company registered under the applicable Indian laws fulfilling eligibility conditions are also eligible to participate	No change																
		In order to have quality bidders and those equipped with adequate resources to implement such prestigious project, we request you to increase the minimum number of professionals as mentioned 4.1.3. and amend the clause as below: The Agency should have on its payrolls a minimum of 300 professionals as on 31st March 2021. The Agency shall submit the corresponding EPF statement or Letter from HR as documentary evidence	No change																
	4.2 Technical Eligibility Criteria	In order to have quality bidders we request you increase the size of project value asked and amend clause 4.2.2. as below: The Agency should have minimum five (5) years' experience in software	No change																

Sl. No.	Name of Agency raising query	Relevant Clause / section in RFP	Details	Queries	Response
				services such as design, development, operations, and maintenance with dedicated expertise in the technology area(s) that are proposed by the Agency with at least one project valuing not less than INR 5.0 Cr. Where the end users are Corporations or Government Departments or PSUs or undertakings within the last seven years preceding 31 March 2021	
			4.2 Technical Eligibility Criteria: The Agency should have experience of providing application support for more than 1 year as on bid submission date where the application order value must be more than 2 crores	In order to have quality & experienced bidders we request you increase the year of experience asked and amend clause 4.2.3. as below: 4.2.3. The Agency should have experience of providing application support for at least 3 years where the application order value must be more than 5 crores in last 5 Years	No change
			4.2 Technical Eligibility Criteria: The Agency must have a valid CMMi Level 3 (SVC & DEV) or above, ISO 27001 and ISO 9001 certifications as on date of submission of this RFP	We request you to allow bidders having only CMMi Dev certificate to participate in the bid and amend the clause as below: 4.2.4. The Agency must have a valid CMMi Level 3 or above (SVC or DEV) , ISO 27001 and ISO 9001 certifications as on date of submission of this RFP.	Clause to be modified as: The Agency must have a valid CMMi Level 3 or above (SVC or DEV) , ISO 27001 and ISO 9001 certifications as on date of submission of this RFP Please refer to Corrigendum 2
		5.2	Technical Evaluation	We request you to ask bidders for specific experience in the technology mentioned in the RFP and amend the Technical Bid Evaluation as below: The Agency must have a work order at least 1 (One)Web Portal/ Website/Web App and Mobile App development & Management project where the end user is Government/ PSU/ corporations using Adobe AEM Platform (15 marks) For additional similar project in Tourism Domain – 10 marks	No change
				In order to have quality & experienced bidders we request you increase the year of experience asked and amend clause as below: The Agency should have experience of providing application support for at least 3 years where the application order value must be more than 5 crores in last 5 Years 5 marks	No change
				We request you to allow showcasing experience in implementation of chatbot/ WhatsApp chatbot also for technical evaluation and amend the clause as below: The Agency must have worked on at least 1 project with an AI based chatbot/ WhatsApp chatbot/ chatbot that engage users in conversations - 5 marks	No change
				Since we are asking for minimum resources in payroll in minimum eligibility criteria 4.1.3, we should have marking for the same in technical evaluation as well. Hence, we request you to add the below clause in technical evaluation: The Agency should have on its payrolls a minimum of 300 professionals as on 31st March 2021. ☐ ≥ 300 Resources – 2 Marks ☐ ≥ 500 Resources – 5 Marks (Max Marks:5) The Agency shall submit the corresponding EPF statement or Letter from HR as documentary evidence.	No change
				Since the project is about maintaining existing websites and doing enhancement of the same, we request you to add a clause for project	No change

Sl. No.	Name of Agency raising query	Relevant Clause / section in RFP	Details	Queries	Response
				experience in transition, handover & takeover from existing SI as below: During the last seven years (till the date of bid submission), the bidder must have completed transition phase/ handover & takeover from an existing vendor / Service Provider for IT operations in any project of any Central/ State Govt./ PSU or Government body/institution in India [Each project will be awarded 2.5 marks] Maximum Marks :5 Copy of Work Order/ Project Completion/ Go Live & RFP/ Agreement screenshot showcasing transition phase/ handover & takeover from existing SI	
				Since there is scope for development of mobile app, we request you to evaluate the bidders based on their experience in development of mobile apps and add the below criteria for technical evaluation: Bidder should have implemented at least: 1 mobile application developed based on Android or iOS platform with minimum 50 thousand downloads as on bid submission date [Each project will be awarded 2.5 marks] Maximum Marks :5	No change

Annexure-2

(To be submitted on letter head of the applicant duly signed by authorized signatory)

Date:

**To,
The Director
Department of Tourism
Paryatan Bhawan
Lewis Road, Bhubaneswar - 751014**

Sub: Bid Security Declaration for Request for Proposal (RFP) For Selection of an agency for website maintenance, augmentation and mobile app development for Department of Tourism, Odisha

Sir,

I/We, the undersigned, declare that:

I/We understand that, according to your conditions, bids must be supported by a Bid Security Declaration.

I/We accept that I/We may be **blacklisted from bidding for any contract with Department of Tourism, Government of Odisha for a period of 5 years** from the date of notification if I am/ we are in breach of any obligation under the bid conditions, I/We

- a. have withdrawn/ modified/ amended, impairs or derogates from the tender, my/ our Bid during the period of validity specified in the form of Bid; or
- b. having been notified of the acceptance of our Bid by Department of Tourism, Government of Odisha during the period of bid validity (i) fail or refuse to execute the contract/ agreement, if required, or (ii) fail or refuse to furnish the Performance Security, in accordance with the subject RFP conditions.

The bid security declaration shall be valid for a minimum period of 180 days from the proposal submission due date or till the date of selection of the preferred bidder, whichever is later. On request from DoT, the Bidders would be required to extend the validity of the Bid Security Declaration on the same terms and conditions.

I/We understand that this Bid Security Declaration shall cease to be valid if I am/ we are not the successful bidder, upon the earlier of (i) the receipt of your notification of the name of the successful bidder; or (ii) thirty days after the expiration of the validity of my/ our Bid Proposal.

Yours Faithfully,

Duly signed by the Authorised Signatory of the Agency
(Name, Title and Address of the Authorised Signatory)